



Wellcare: Your Partner in Medicare Advantage

High Satisfaction, Significant Quality of Care, Lower Costs

Medicare Advantage (MA) is an increasingly popular alternative to Fee-For-Service (FFS) Medicare for seniors ages 65 and older, people with certain disabilities, and people with end-stage renal disease. The number of beneficiaries enrolled in MA plans has steadily climbed over the past decade. In fact, in January 2024, the Centers for Medicare & Medicaid Services (CMS) cited their most recent 2023 data with almost 65.8 million Americans enrolled in Medicare alone. Included in that total are nearly 31.8 million (over half) enrolled in Medicare Advantage plans (with and without prescription drug coverage).¹

As a leading carrier of Medicare Advantage plans, Wellcare supports providers with dynamic resources that engage with Medicare beneficiaries in meaningful ways. From technological innovations to clinical care support, our integrated, whole-health solutions complement the diverse and complex needs of the Medicare population. By partnering with Wellcare, providers can experience the wealth of benefits that MA plans can offer.

Dedicated to Creating the Best Health Plans for Your Patients

As our partner, you can count on Wellcare to provide:

- ▶ Fast and accurate claims payments
- ▶ Efficient and convenient processes for providing care to our members
- ▶ Responsive Provider Engagement Representatives to assist with all of your needs

We are committed to working with you to ensure your patients receive the quality, affordable healthcare they deserve.

We Take Care of You, So You Can Take Care of Them

Wellcare provides the tools and support you need to deliver the best quality care:



Secure Portal – Access all of your patient information in one place. View patient records, submit claims, verify eligibility, and more.



EFT & ERA Solution – Need help keeping up with claims payments? Enroll to simplify the payment tracking and transfer process.



Pre-Auth Tool – Use this online tool to quickly determine if prior authorization is required for a specific service.



Provider Engagement – Our Provider Engagement Representatives deliver education and training, industry news updates, and regular in-service meetings.



Care Management Programs – We support you by providing additional communication to your patients who are under a care plan.



How Medicare Advantage Improves Quality and Lowers Costs



Prevention

MA focuses on wellness and prevention, early detection, and care management.



Supplemental Benefits

MA covers supplemental benefits such as vision, dental, hearing, and transportation.



Quality Care

MA applies clinical best practices to increase patient safety and limit unnecessary utilization of services.



Lower Costs

MA provides lower cost plan choices compared to FFS Medicare.



Coordinated Care

MA helps members access the right care, at the right time, in the most appropriate setting through coordinated care teams and community partnerships.



Special Needs

MA coordinates care for dually eligible populations for Medicare and Medicaid (D-SNP) and for those with chronic conditions (C-SNP).



Accountability

MA is responsible for meeting strict care-delivery metrics and guidelines.

Additional Facts...



On average, up to 98 percent of seniors are satisfied with their MA plans.²



In 2022, the average MA enrollee paid just over \$19 in monthly premiums.³



The odds of 30-day readmission in the same hospital were 0.92 times lower in MA members than in FFS members.⁴



MA outperformed FFS in 17 out of 22 clinical quality of care measures.⁵

¹ <https://medicareadvocacy.org/medicare-enrollment-numbers/>

² https://bettermedicarealliance.org/wp-content/uploads/2021/01/BMA_Seniors-on-Medicare-Memo_.pdf

³ <https://www.cms.gov/newsroom/press-releases/cms-releases-2022-premiums-and-cost-sharing-information-medicare-advantage-and-prescription-drug>

⁴ <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7375992/>

⁵ <https://www.bettermedicarealliance.org/wp-content/uploads/2020/12/BMA-High-Need-Report.pdf>



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